

AIC PROFILE

1 of 46

AUTOMOTIVE INDUSTRY CLUB; ONE OF 46 INDUSTRY CLUBS UNDER THE FEDERATION OF THAI INDUSTRIES (FTI)

1976

ESTABLISHMENT



MEMBERS including car, motorcycle and truck

AIC MEMBERS











THAILAND AUTOMOTIVE PRODUCTION PERFORMANCE IN 2023





PRODUCTION

67% 33%

Export

Domestic sales

PICK UP, DOUBLE CAB & PPV



PASSENGER CAR

of local production

PRODUCTION

46%

Export

54%

Domestic sales

2%

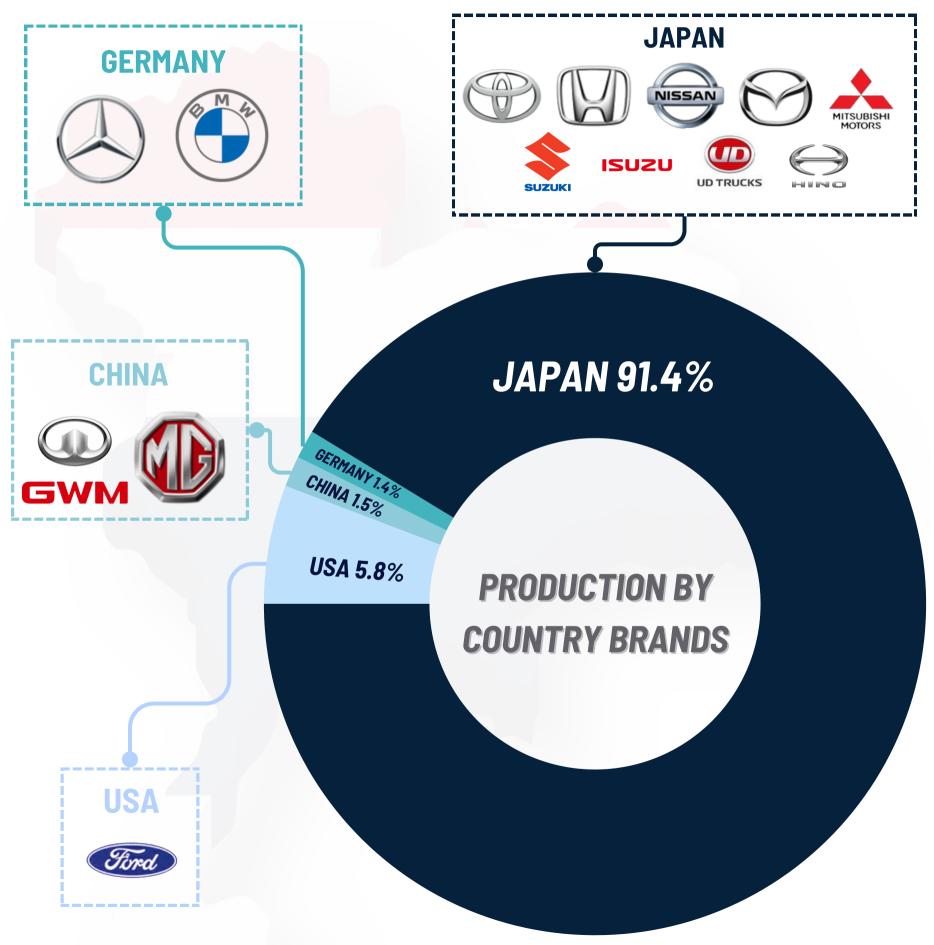
COMMERCIAL VEHICLE

of local production

PRODUCTION

100%

Domestic sales



BUS & TRUCK

CLEAR AND CONSISTENT GOV. POLICY IS A KEY SUCCESS FACTORS THAI AUTOMOTIVE INDUSTRY DEVELOPMENT





1 million units production

2nd Product champion: Eco car phase 1 2 million
units
production

2nd Product
champion:
Eco car
phase 2

xEV Investment Promotion

Covid-19

Post Covid-19

2021

BEV CBU import

prod

BEV local production compensation

2024

ZEV Target
Production and
usage in
Thailand

3 million units production

1961 2000 2005

2009

2011

2015 2017

2019

2022

2023

2025

2026

2027

30@30

2030 - XXXX

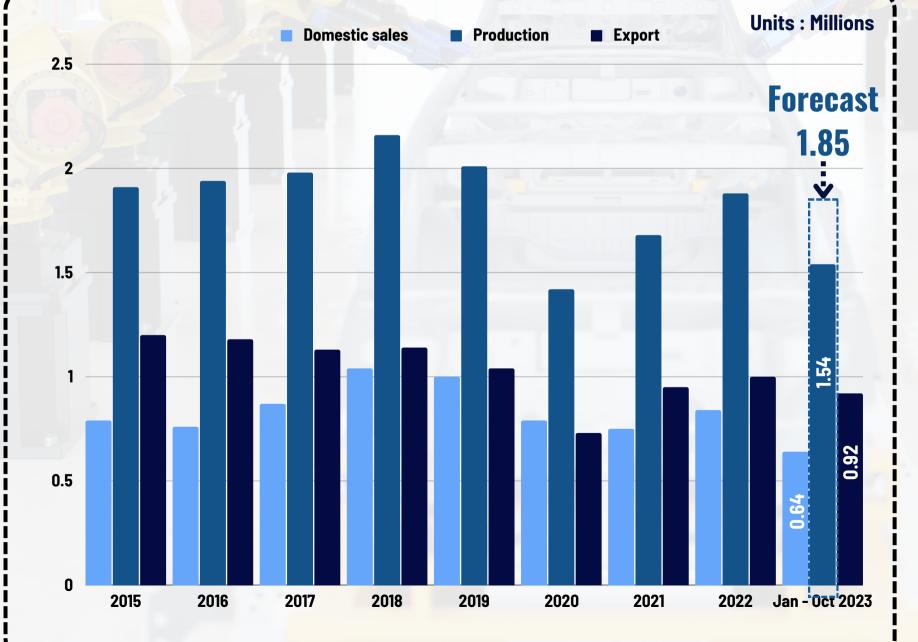
THAILAND AUTOMOTIVE INDUSTRY PERFORMANCE

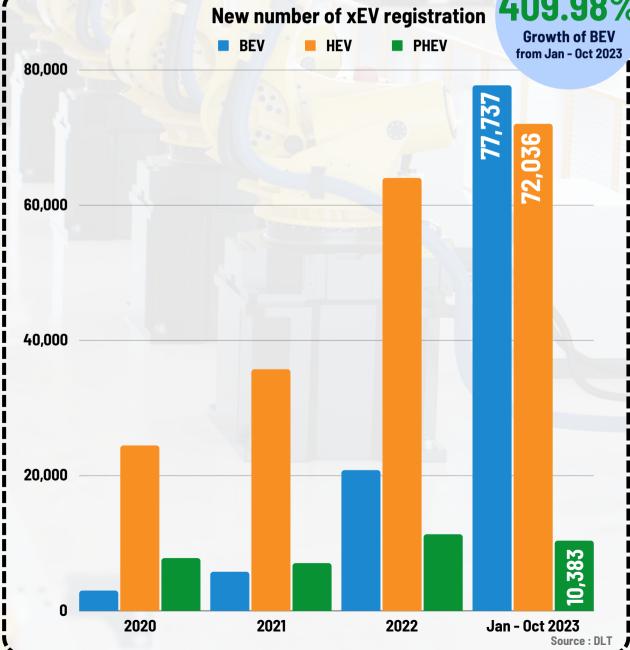






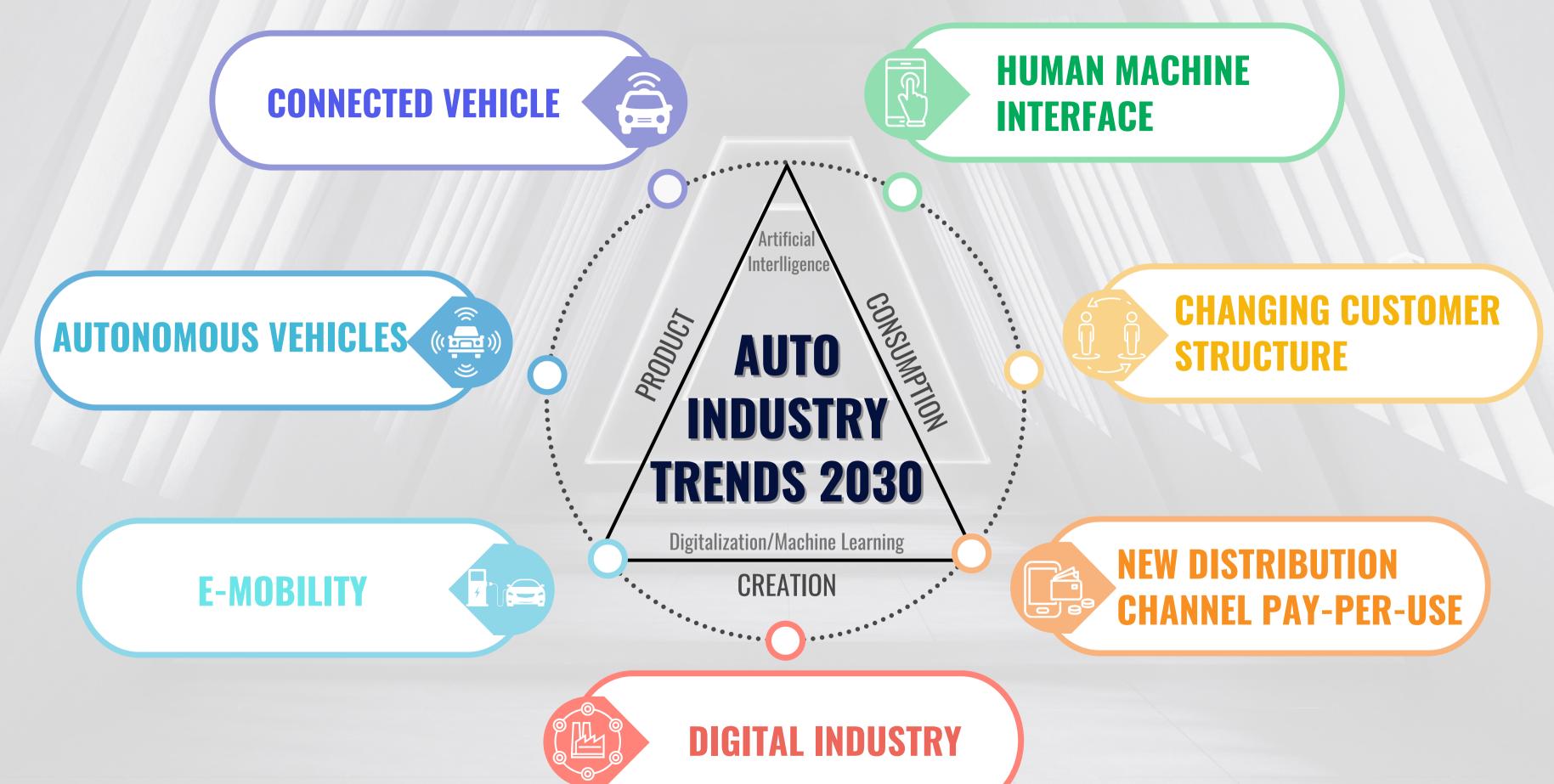






FACTORS THAT SHAPE FUTURE AUTOMOTIVE INDUSTRY





CHALLENGES ALONG THE WAY





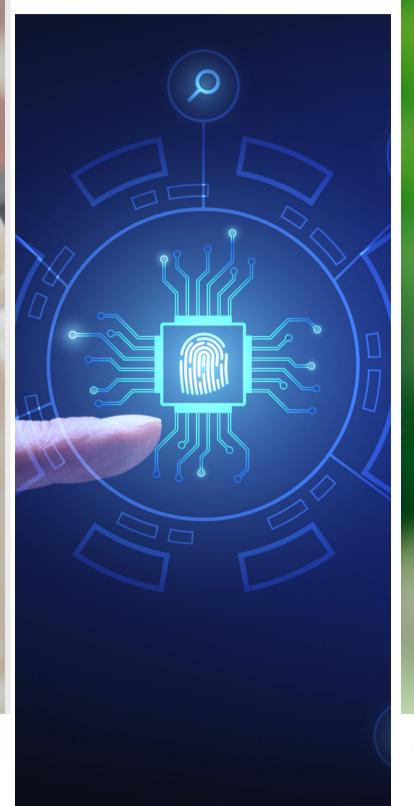
Supply Chain Disruptions

Cost competition



Geopolitics

Industry Transformation
Toward Future Mobility

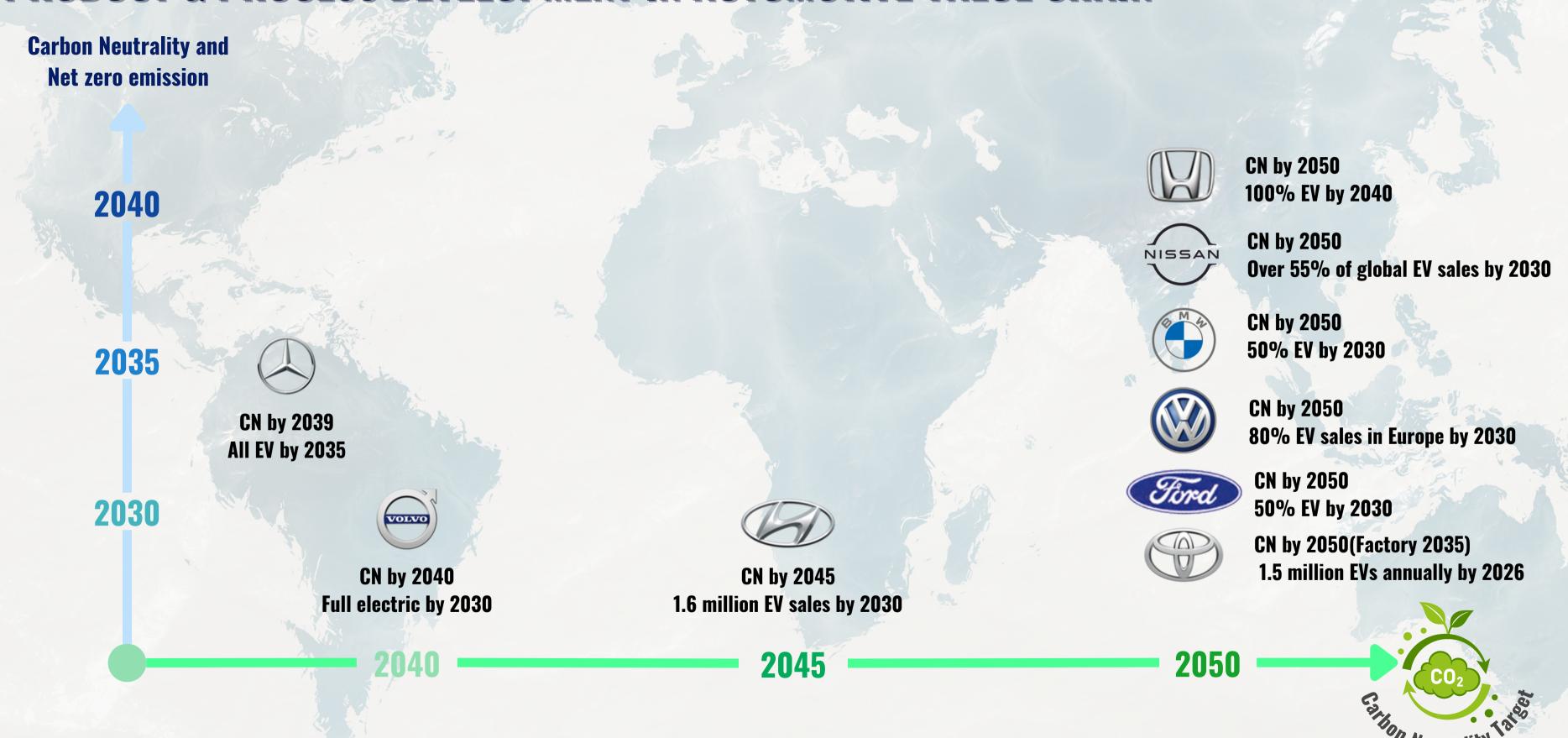




Tightening Environmental & Safety Regulations

OEM'S AMBITION ON CARBON NEUTRALITY TARGET: ACCELERRATING GREEN PRODUCT & PROCESS DEVELOPMENT IN AUTOMOTIVE VALUE CHAIN





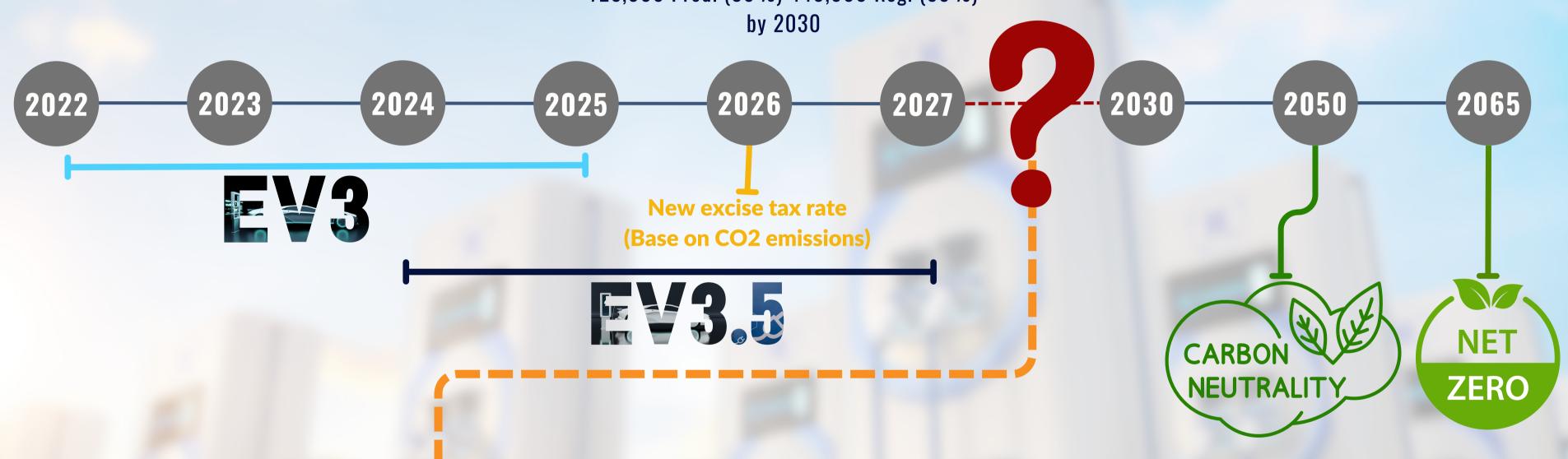
Source: All car manufacturer websites

FUTURE OF THAI AUTOMOTIVE INDUSTRY TOWARD DECARBONISATION ERA



30@30 Target

30% of car production is BEV 725,000 Prod. (30%) 440,000 Reg. (50%)



Further gov. support + strategies review??

725,000

less than 1% (As of 31 Oct 2023)



CFM—ONE under the FTI ONE initiative was established on 31 Aug 2023 Center driven for national future mobility industry

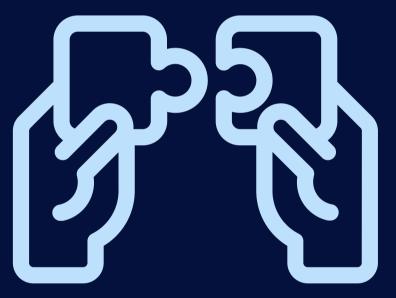




Focus on public policy advocacy to strategize future mobility ecosystem



Sharing Knowledge through industry clubs



Contributes proposals by means of publicprivate collaboration

BALANCED AND INCLUSIVE POLICIES ENHANCING THAILAND AS GLOBAL PRODUCTION &



70@30 FUTURE ICE

ICE = Internal Combustion Engine **HEV = Hybrid Electric Vehicle** PHEV = Plug-in Hybrid Electric Vehicle REEV = Range Extended Electric Vehicle



Support clean ICE production for export to ICE usage countries

Promote R&D funding to boost up advance technology for future ICE (i.e. autonomous)

Supply chains decarbonisation and part transformation



Clear and consistent supporting measures for EV ecosystem

Testing and standardization in aligning with international standards to enhance export

Flexible and feasible regulation for key part localization especially during the initial market ramping up

Used battery and hazardous waste management



